

# ABOUT US

We are an independently owned financial services firm. Through our group of companies, we provide the following services:

- Ethical investments, including Shariah **compliant investment and investment strategies.**
- Investment property advice.
- Wealth creation.
- Self Managed Super Fund (SMSF) establishment, advice and administration.
- Individual and Business Tax Advice and Lodgment Services.
- Business Accounting and Taxation Services.

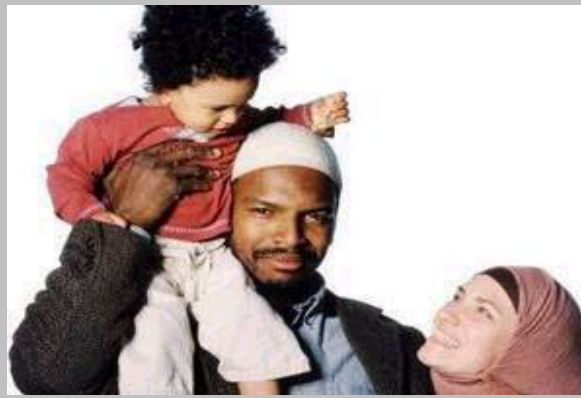
One of our directors, Sekou Seasay, is a graduate of Islamic University of Malaysia and a former employee of Bank Islam Malaysia Berhad. Sekou has over 11 years of experience helping Muslim clients. All our advisers are Certified Financial Planners™, the highest professional accreditation afforded to members of the financial planning profession.



**EPIC**  
TAX & FINANCIAL SERVICES

We provide:

ONE STOP SHOP PROPERTY SERVICES IN  
COMPLIANCE WITH THE SHARIAH  
  
SHARIAH INVESTMENT GUIDANCE  
  
SHARIAH COMPLIANT SMSF SOLUTIONS  
INCLUDING SYNDICATION



## OUR SHARIAH COMPLIANT INVESTMENT SERVICES

- ✓ Financial education and mentoring.
- ✓ Shariah compliant investments using super or personal money
- ✓ SMSF Establishment and administration
- ✓ Shariah compliant Australian equities
- ✓ Joint venture partnerships (Musharakah) of SMSFs & family members for property & other investments.

### CALL US NOW FOR AN OBLIGATION FREE COSULTATION

EPIC TAX & FINANCIAL SERVICES

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## COMMON INSTRUMENTS OF INVESTING IN ISLAM

Islam envisages the need for individuals and entities to source funds internally and externally to invest for mutual personal and communal benefits. The following general instruments are prescribed under Islamic laws.

- Trustee profit sharing (**Mudarabah**).
- Joint Venture Profit Sharing (**Musharakah**).
- Cost plus profit deferred sales (**Ijara**).

Trustee profit sharing involves one or more entities providing capital to another to invest. The capitalist risks his capital and the entrepreneur his time and effort. Profits are distributed based on agreed proportions.

In joint venture profit sharing, two or more entities contribute capital for an investment and share in profits and loss in conformity with their capital contributions.

Deferred contracts of exchange are implemented by one entity buying an item, adding profits to its cost and selling it to another with deferred payment terms.

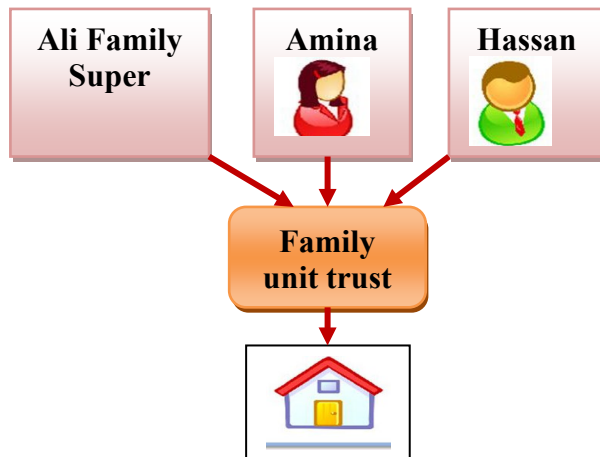
# CASE STUDY

- Ali and his wife have \$250,000 in their employer super invested in non Shariah compliant investments.
- Their siblings, Hassan and Amina, have 150,000 each in their bank accounts.

They would like to move away from these non-Shariah compliant investments into something like property but individually, they don't have enough.

## **Solution:**

We helped them pool their resources via a joint venture arrangement (Musharakah) between Ali/wife and their siblings. Ali and his wife moved their super into an SMSF as illustrated below:



## GENERAL PRINCIPLES OF INVESTING IN ISLAM

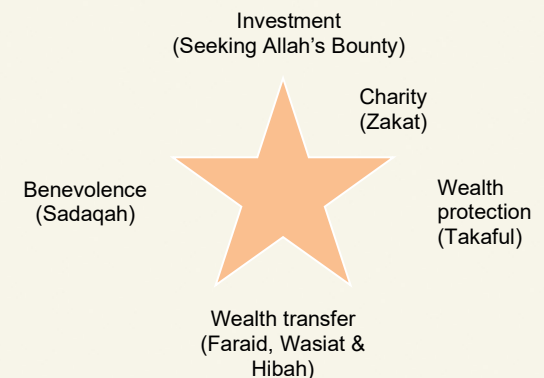
Investing is part of mankind's general duty under the Khilafah "vicegerency". The principle of Khilafah treats mankind as God's representative on earth. As part of this obligation, mankind is required to seek of Allah's bounties, spend and manage the wealth bestowed in line with the Shariah. (Al Quran 62:10). However, for an investment to comply with Islamic laws, it must meet the following criterion:

- No interest or "price" can be charged on money or any medium of exchange.
- Prohibition of speculation and preventable uncertainty "gharar".
- Risk sharing (e.g risk can't be entirely transferred to one party).
- Ethical, moral and social values.
- Prohibition of certain industries like pornography, pork, alcohol, tobacco, gambling).

Islamic law takes the view that money, as a medium of exchange, is not a commodity in itself. As such, its value should be determined by reference to underlying assets

money represents. Straight adherence to this system would ensure that all financial transactions are backed by tangible assets. Deviations from this rule encourages arbitrage between money and assets money is supposed to represent. For example, in an interest bearing economy, rational investors will chose to hold money when interest rates are high and asset prices are falling and vice versa. This was evident during the global financial crisis (GFC) and it has the potential of diluting the real value of assets in an economy.

## COMPONENTS OF ISLAMIC WEALTH MANAGEMENT



**Important Disclaimer:** the information provided is of a general nature only and it is not intended to constitute personal advice. It does not take into account your personal financial situation and objectives. You should therefore seek advice from a licensed financial planner before making any decision based on information provided.